

ECONOMIC IMPACT ASSESSMENT OF ULAABAATAR POWER PLANT #5





June 2014

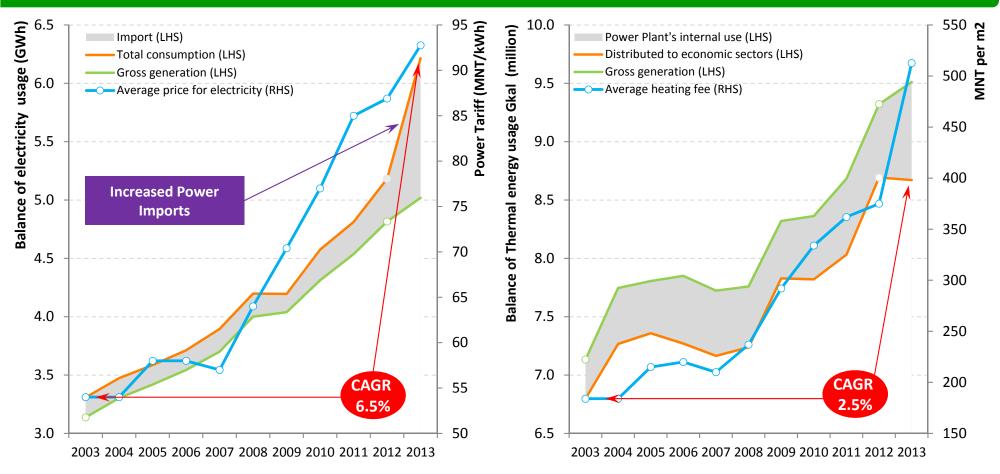
Creating appropriate tariff system in power sector holds the future of the PP#5 project, while imminent need of new power source is soaring in UB

Key findings	
	 Power demand has grown by ~57% since 2003 and is expected to grow 12% annually to 2020 mainly due to soaring demand from mining and industrial projects, most of them are located in South Gobi
Current	 A material shortage is highly likely as ~70% of the installed capacity becomes obsolete in the next 5 years
situation	 Thus, UB PP#5 is essential to address the near term supply shortage and fleet decommissioning but requires significant investment
	 But attracting investment is challenging as the current energy sector is financially inefficient under fully regulated tariff system which is unattractive for investors
	 Therefore, the GoM is in difficult position to make politically unfavorable decision to release current tariff system for power sector which will have significant impact on price of goods further
	 A profitable tariff system in the power sector is required to prevent UB from pending power shortage by incentivizing private investment in the sector
	 If we assume tariff issue is solved, US\$1.4 billion of investment is expected to be made for 3 years
Future outlook	 Although UB PP#5's impact on real GDP growth will be less than 1 percentage point, social impact of the PP#5 is enormous as decreasing pollution as replacing coal-heating with electricity and enabling a further expansion of the city
	 Since PP#5 project has high multiplier impact at 3.04, its indirect impact to economy exceeds its direct impact, particularly, in labor market and state budget income



Power demand has grown by ~6.5% annually in the last decade due to increased urban migration in main cities including Erdenet, Darkhan and Ulaanbaatar

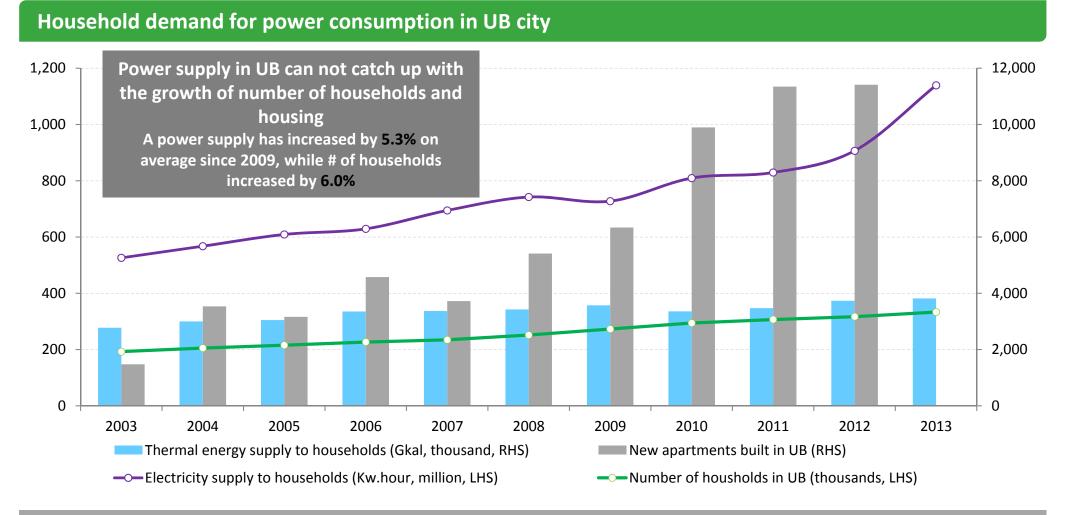
Power supply and demand in Mongolia



Even though, Power Plant #3 and #4 are planned to extend their current capacities by 150 MW in 2014, it can not be sustainable solution to maintain stable supply due to their over aged equipment that is unreliable



Recently launched GoM's programs to support construction sector are expected to push the power demand up significantly further mainly in urban areas

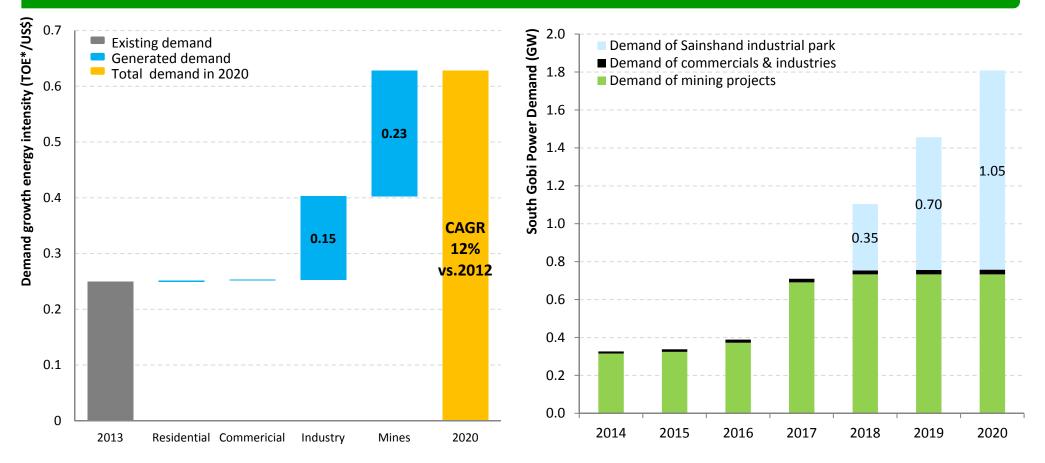


Increasing demand for thermal energy (heating) has exceeded capacity of power plant since 2010, resulting heating shortage in the east side of the UB



Addition to this, currently planned mining and industrial projects are expected to push the annual demand of power up to 12% till 2020, of which most of those projects are located in south side of the country

Power demand outlook



But before that, significant investment in high potential gridlines and transmission infrastructures needs to accompany with CES's expansion to south. The current CES linkage to SES is insufficient and old aged.



Despite plans for new generation, a material shortage is likely as ~70% of the installed capacity becomes obsolete in the next 5 years

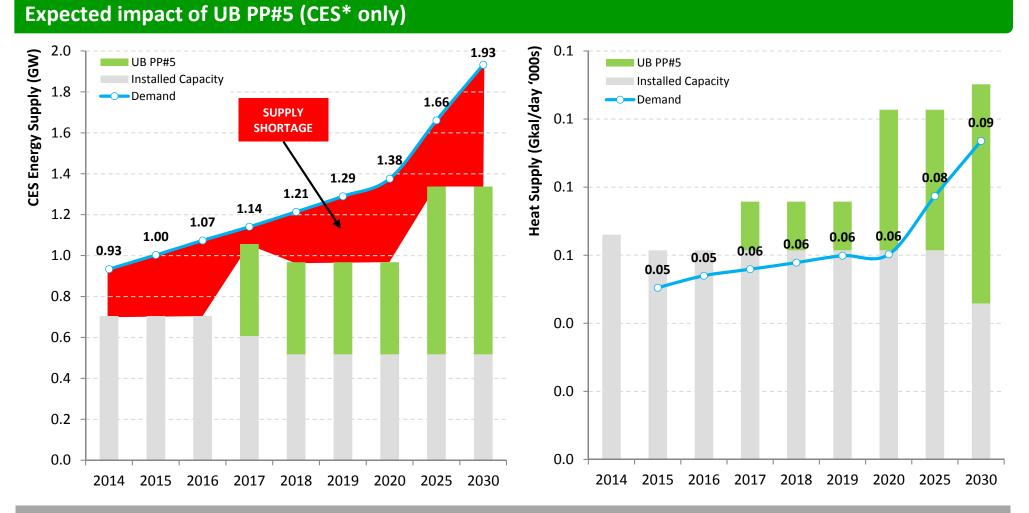
Overview of Existing Power Generation capacity in the Central Energy System (CES)

Combined to PP#3 after end of life	No	Power plants	Available Electricity capacity (MW)	Share in CES	Available thermal energy capacity (Gkal hour)	Location	Year Installed	End of life
	1	UB PP#1	36.0	4.6%	47	UB	1974	2007
	2	UB PP#2	24.0	2.8%	31	UB	1961 – 1969	1999
	3	UB PP#3	148.0	16.6%	518	UB	1973 - 1979	2013
	4	UB PP#4	570.0	71.1%	1045	UB	1983	2014-2022
	5	Erdenet Power Plant	28.0	3.4%	120	Erdenet	1987 – 1989	2021
	6	Darkhan Power Plant	48.0	6.1%	181	Darkhan	1965-1986	1998-2019
		TOTAL	646.8	100%	1895			
	Although UB PP#4 is planning to expand its capacity by 150 MW in 2014, it is not a sustainable solution for							n for stable

supply due to the age of the overall generation fleet



Thus, UB PP#5 is essential to address the near term supply shortage and fleet decommissioning but requires significant investment

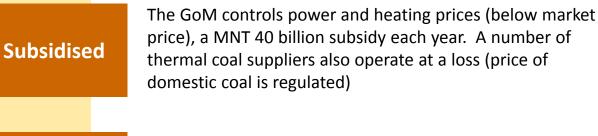


Despite necessity of the power plant #5 is imminent in relation to intensive power demand in near future, continues effort to increase power capacity beyond the PP #5 is equally important



But attracting investment is challenging as the current energy sector is financially inefficient under fully regulated tariff system which is unattractive for investors

Key financial challenges for current power sector



Technologies and equipment within the existing power plants are obsolete and inefficient and the operating costs are high. The latest PP built in CES was in 1983.

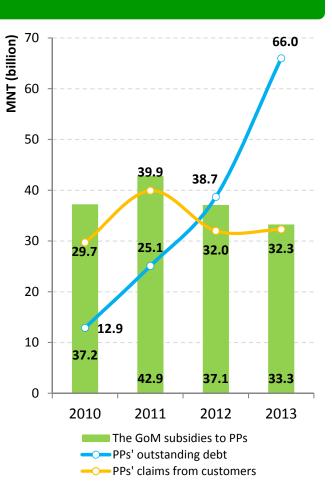
High debt burden

Obsolete

As a result of low price and high operating cost, debt burdens of the power plants are accumulated overtime and has reaching ~MNT 70 billion as of 2013. A key lenders to the power plants are mining companies that supply thermal coal

Inefficient

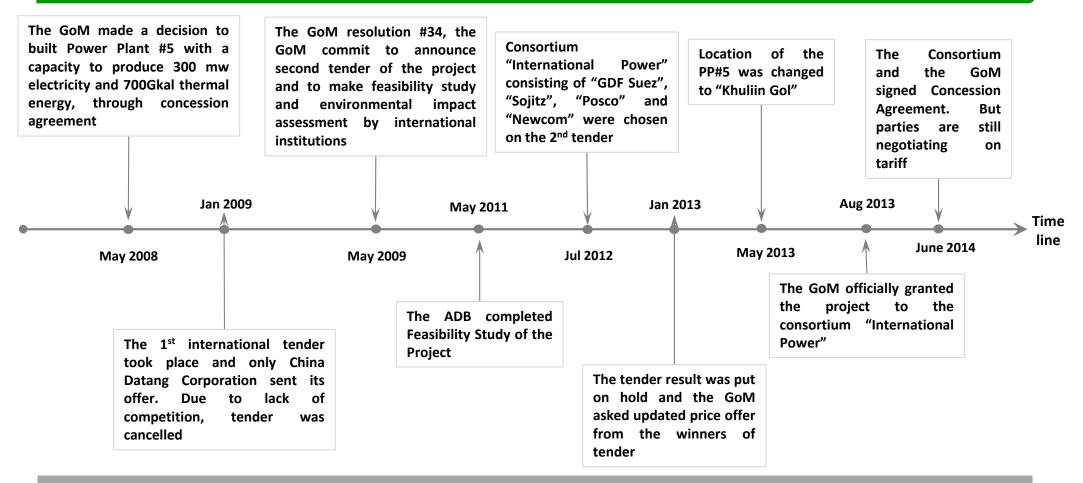
The additional demand that can afford to pay higher price is located in the south and the power sector lacks the needed infrastructure to be efficient





As solution to pending power supply shortage, the decision to build UB PP#5 by concession agreement was made in 2008, but work has progressed slowly since then

Timeline for the development of Power Plant #5 (PP#5)



Since UB PP#5 is a MEGA PROJECT that requires a large investment, the GoM has granted the project to private sector through CONCESSION AGREEMENT



Both technical and commercial challenges, particularly, tariff issues are holding back development of the project

Outstanding challenges

Land Issues

• The site for UB PP#5 was decided in 2008 but later changed in May 2013 due to technical reasons (too close to a major source of drinking water for UB). This created challenges in terms of cost structures and price estimations (ie high cost associated with releasing the new site from the current owners). Most of the area around the site had already been sold to private companies and individuals

Water Issues

 Another major concern regarding environmental issues is water resource and its sufficiency. UB PP#5 is expected to use 8.1 Mtpa of water. But the water sufficiency around the area considered as a limited and highly criticized by the public. The environmental impact assessment is under way.

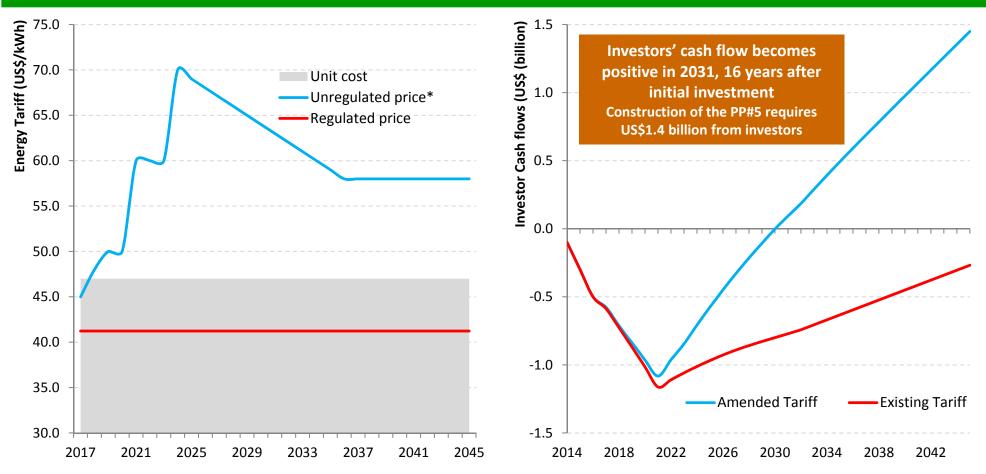
Tariffs & Prices

 Power prices are fully regulated by the GoM and set at a low level where power plants are not able to operate profitably. But the private sector is not willing to take all the risks without guarantee on energy demands and reasonable tariffs for electricity and heat. The current proposal from the investors includes increasing current power prices by at least 20-30% which is not accepted by the GoM



A profitable tariff system in the power sector is required to prevent UB from pending power shortage by incentivizing private investment in the sector

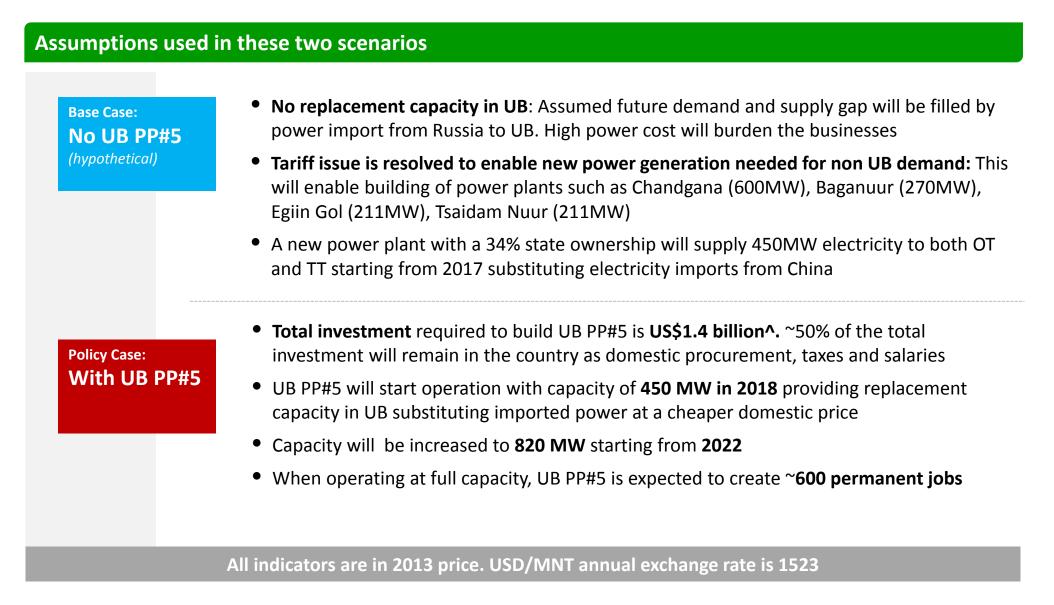
Sensitivity analysis of cash flow to investors of UB PP#5 in different tariffs



An introducing new tariff system is putting the GoM in dilemma of making politically unfavourable decision to increase power prices which can further push up the price of goods significantly



The analysis has considered two different scenarios in order to estimate the economic impact of UB PP#5



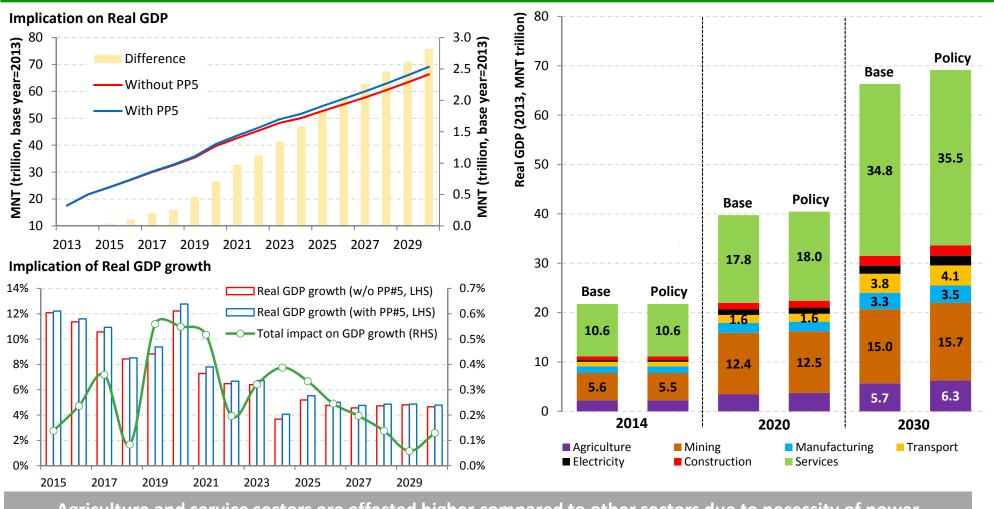


IMPLICATION



Impact on real GDP growth stays at less than 1 percentage point despite having significant amount of investment required

Impact on Real GDP (RGDP)

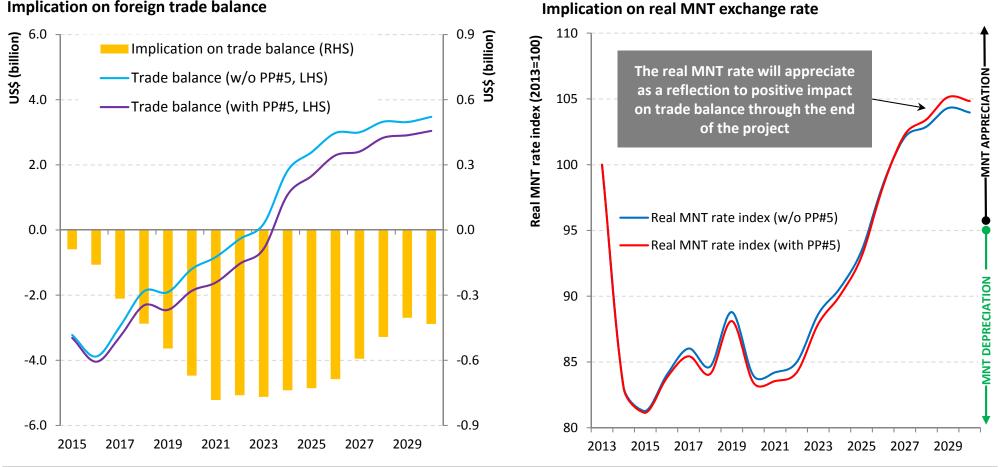


Agriculture and service sectors are effected higher compared to other sectors due to necessity of power consumptions in those sectors



UB PP#5 will rely on imports during construction that will result in a minor depreciation of MNT

Impact on foreign trade and exchange rate



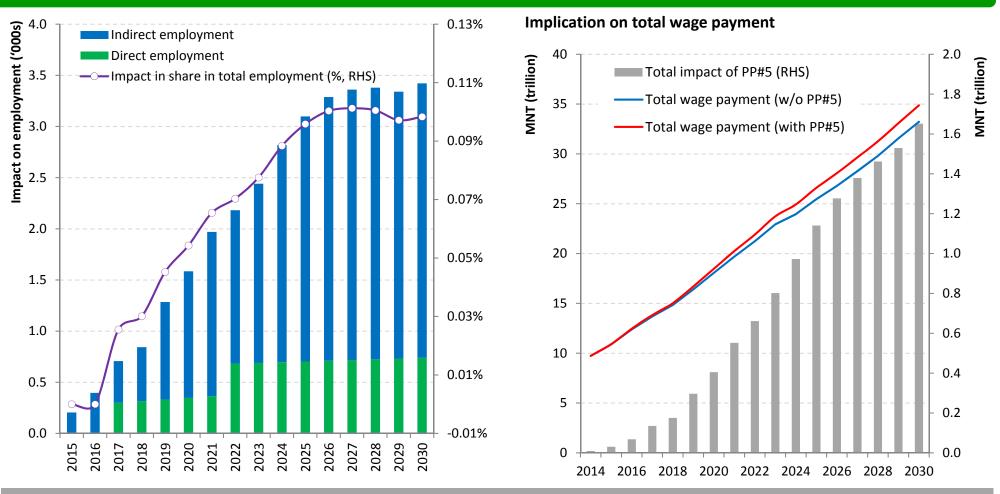
Implication on foreign trade balance

Unless CES is connected to the Southern Electricity system (SES) where the main mining projects are located, UB **PP#5 will have NO IMPACT ON EXPORTS**



Due to UB PP#5's high impact on labor intensive sectors including agriculture and services, indirect impact will exceed direct impact

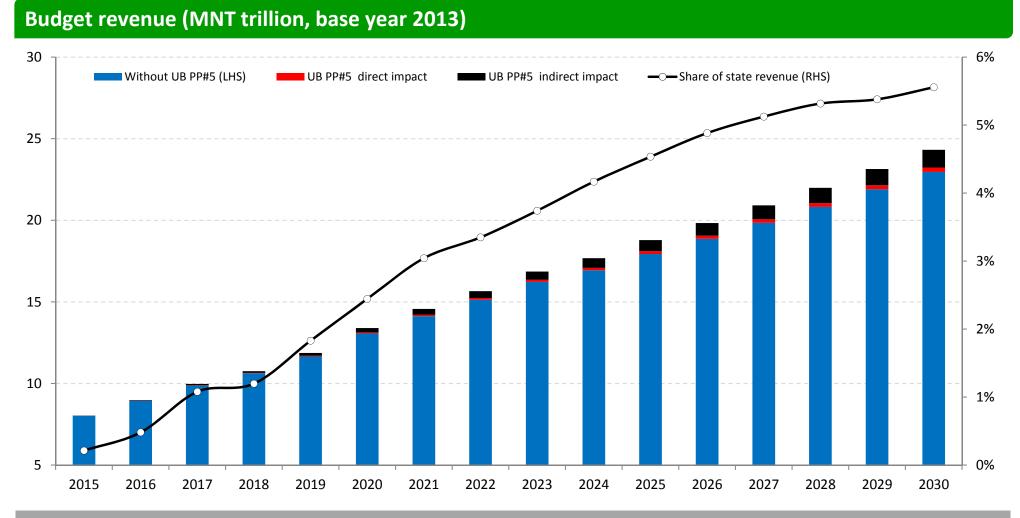
Impact on employment and wage



During the PP#5's operation in full capacity, almost 600 of permanent workplaces are expected to be created while other old aged power plant's employees can be potential replacement^



As having high multiplier impact, implication on budget revenue of UB PP#5 is led by indirect impacts

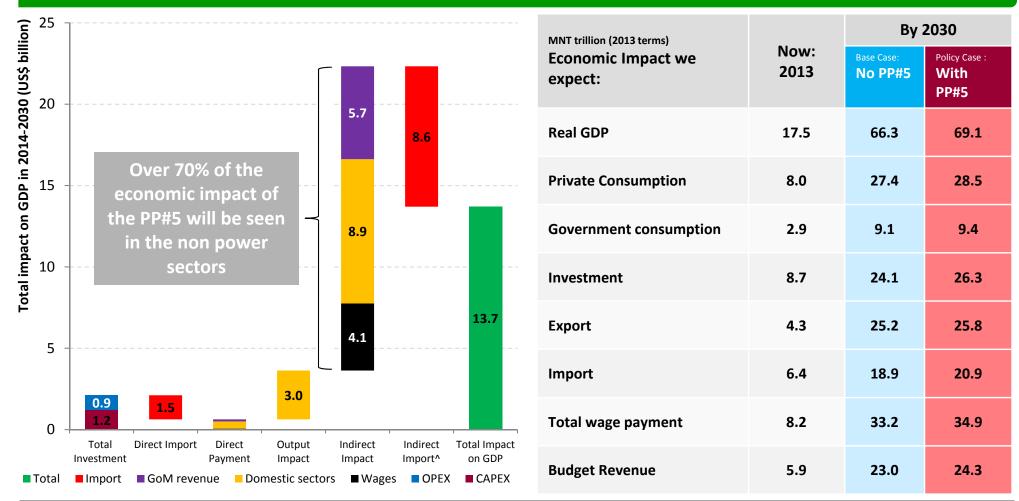


Having no subsidy to power plants will release some burden from the budget while, budget revenue impact peaks at 6% of total budget revenue



Economic impact of the project is limited as minor impacts on GDP and budget revenue mainly during the construction period of the project

Economic implication summary (2013 terms)



The multiplier impact of PP#5 project is estimated to be high at 3.04 due to unsatisfied demand of power beyond the PP#5, therefore, economies of scale remains high in the power sector after PP#5



APPENDIX

Under the non regulated price, UB PP#5 will provide replacement capacity in UB and substitute expensive power import

